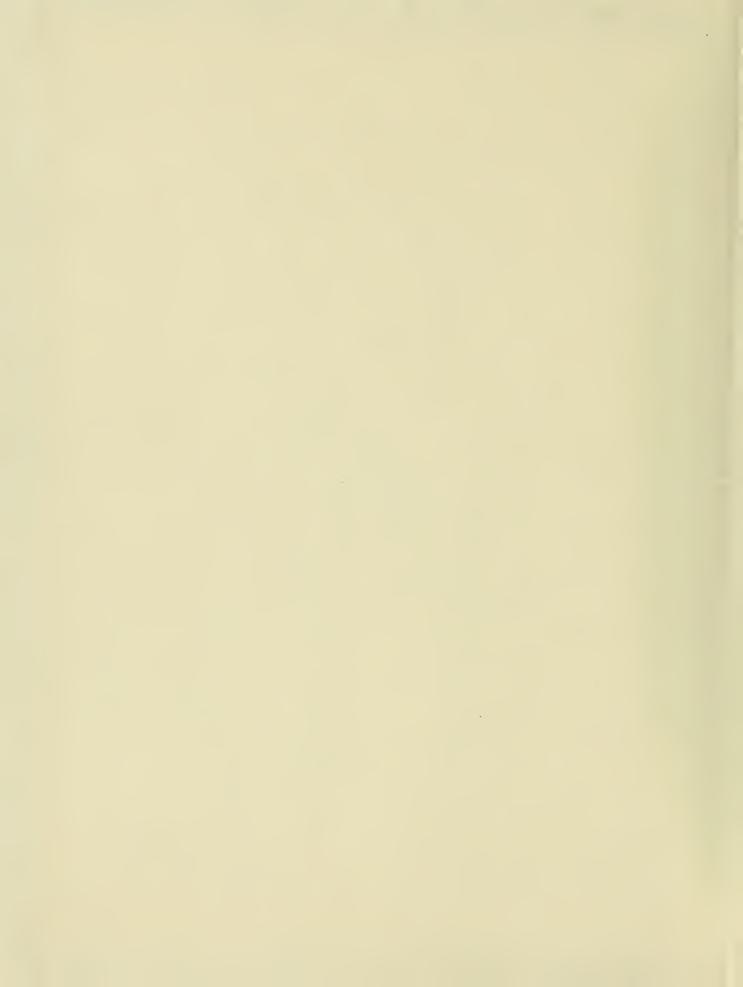
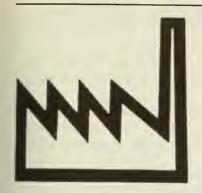
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# PRELIMINARY REPORT INDUSTRY SERIES

# 1987

# Census of Manufactures

MC87-I-35B(P) Issued July 1989

# CONSTRUCTION, MINING, AND MATERIALS HANDLING MACHINERY AND EQUIPMENT

Industries 3531, 3532, 3533, 3534, 3535, 3536, and 3537

#### INTRODUCTION

This report presents preliminary statistics from the 1987 Census of Manufactures for those establishments classified in the industries listed above. These data will be superseded by a more comprehensive final paperbound report. The method of data collection and use of administrative data are discussed in detail in the appendix.

All dollar figures included in this report are at prices current for the year specified and, therefore, unadjusted for changes in price levels. Consequently, when making comparisons to prior years, users should take into consideration the inflation that has occurred.

The definitions of these industries are the same as those used in the 1987 Standard Industrial Classification (SIC) Manual.<sup>1</sup>

## **INDUSTRY 3531, CONSTRUCTION MACHINERY**

In the 1987 Census of Manufactures, Industry 3531, Construction Machinery, had employment of 80.6 thousand. The employment figure was 30 percent below the 115.5 thousand reported in 1982. Compared with 1986, employment in 1987 decreased 8 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The total value of shipments for establishments classified in this industry was \$12.7 billion. The products primary to this industry appear in table 2 and aggregated to \$11.7 billion in 1987.

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

The cost of materials and services used by establishments in this industry amounted to \$6.9 billion in 1987. Data on specific materials consumed appear in table 3.

### **INDUSTRY 3532, MINING MACHINERY**

In the 1987 Census of Manufactures, Industry 3532, Mining Machinery, had employment of 13.5 thousand. The employment figure was 45 percent below the 24.6 thousand reported in 1982. Compared with 1986, employment in 1987 decreased 8 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The total value of shipments for establishments classified in this industry was \$1.5 billion. The products primary to this industry appear in table 2 and aggregated to \$1.4 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$745.6 million in 1987. Data on specific materials consumed appear in table 3.

# INDUSTRY 3533, OIL AND GAS FIELD MACHINERY

In the 1987 Census of Manufactures, Industry 3533, Oil and Gas Field Machinery, had employment of 24.1 thousand. The employment figure was 76 percent below the 98.5 thousand reported in 1982. Compared with 1986, employment in 1987 decreased 26 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

Address inquiries to Bureau of the Census, Industry Division, Washington, DC 20233, or call Mary Jane Gwynn (301) 763-7304.



U.S. Department of Commerce BUREAU OF THE CENSUS For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402.

Bureau of the Census Library

The total value of shipments for establishments classified in this industry was \$2.7 billion. The products primary to this industry appear in table 2 and aggregated to \$2.2 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$1.2 billion in 1987. Data on specific materials consumed appear in table 3.

#### **INDUSTRY 3534, ELEVATORS AND MOVING STAIRWAYS**

In the 1987 Census of Manufactures, Industry 3534, Elevators and Moving Stairways, had employment of 10.2 thousand. The employment figure was 22 percent below the 13.0 thousand reported in 1982. Compared with 1986, employment in 1987 decreased 13 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The total value of shipments for establishments classified in this industry was \$1.1 billion. The products primary to this industry appear in table 2 and aggregated to \$1.1 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$565.3 million in 1987. Data on specific materials consumed appear in table 3.

#### **INDUSTRY 3535, CONVEYORS AND CONVEYING** EQUIPMENT

In the 1987 Census of Manufactures, Industry 3535, Conveyors and Conveying Equipment, had employment of 31.3 thousand. The employment figure was 14 percent below the 36.6 thousand reported in 1982.

The total value of shipments for establishments classified in this industry was \$3.4 billion. The products primary to this industry appear in table 2 and aggregated to \$3.1 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$1.6 billion in 1987. Data on specific materials consumed appear in table 3.

#### **INDUSTRY 3536, HOISTS, CRANES, AND MONORAILS**

In the 1987 Census of Manufactures, Industry 3536, Hoists, Cranes, and Monorails, had employment of 7.6 thousand.

The total value of shipments for establishments classified in this industry was \$717.2 million. The products primary to this industry appear in table 2 and aggregated to \$737.4 million in 1987.

The cost of materials and services used by establishments in this industry amounted to \$331.3 million in 1987. Data on specific materials consumed appear in table 3.

#### **INDUSTRY 3537, INDUSTRIAL TRUCKS AND TRACTORS**

In the 1987 Census of Manufactures, Industry 3537, Industrial Trucks and Tractors, had employment of 19.4 thousand.

The total value of shipments for establishments classified in this industry was \$2.4 billion. The products primary to this industry appear in table 2 and aggregated to \$2.2 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$1.5 billion in 1987. Data on specific materials consumed appear in table 3.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the tables in this publication:

-	Represents zero.
(D)	Withhold to avoid disclosing

Withheld to avoid disclosing data for individual (D)companies; data are included in higher level totals.

Not available. (NA)

(NC) Not comparable.

(S) Withheld because estimate did not meet publication standards on the basis of either the response rate or a consistency review.

(X) Not applicable.

(Z) Less than half the unit shown.

Ditto. do

n.e.c. Not elsewhere classified.

Not specified by kind. n.s.k.

pt. Part. Revised. r

SIC Standard Industrial Classification.

Other abbreviations, such as lb, gal, yd, doz, bbl, and s tons, are used in the customary sense.

### **CONTACTS FOR DATA USERS**

Subject Area	Contact	Phone
Census/ASM Durables Nondurables	Kenneth Hansen Michael Zampogna	(301) 763-7304 (301) 763-2510
Current Indus- trial Reports Durables Nondurables	Malcolm Bernhardt Thomas Flood	(301) 763-2518 (301) 763-5911
Import/Export Publications	Foreign Trade Division	(301) 763-5140
Industry Analysis and Forecasts	International Trade Administration	(202) 377-4356

# Table 1. Historical Statistics for the Industry: 1987 and Earlier Years

Excludes dete for	dete for euxilieries. For meening of ebbreviations end symbols, see introductory text. For explenetion of terms, see appendix]														
		All estebli	shments <sup>3</sup>	All emp	loyees	Pro	duction wor	kers						Rati	os
Yeer¹	Com- penies <sup>2</sup> (no.)	Totel (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Peyroll (million dollars)	Number (1,000)	Hours (millions)	Weges (million dollars)	Value edded by menufec- ture <sup>4</sup> (million dollers)	Cost of meteriels (million dollars)	Velue of shipments (million dollars)	New cepitel expend- itures (million dollars)	End-of- yeer inven- tories <sup>4</sup> (million dollars)	Spe- ciel- lzation (per- cent)	Cover- ege (per- cent)
						INDUS	TRY 3531	, CONSTR	UCTION MA	CHINERY					
1987 Census 1986 ASM 1985 ASM 1984 ASM 1983 ASM	(NA) (NA) (NA) (NA) (NA)	934 (NA) (NA) (NA) (NA)	417 (NA) (NA) (NA) (NA)	80.6 87.9 91.4 95.8 91.9	2 414.9 2 503.5 2 539.9 2 618.7 2 262.6	53.8 57.7 59.7 63.7 57.9	106.5 109.4 113.3 121.1 99.7	1 486.9 1 482.7 1 541.0 1 613.9 1 265.4	5 756.9 5 902.9 5 694.2 5 801.3 4 574.0	6 888.2 6 978.7 6 625.9 6 775.1 4 907.2	12 735.4 12 987.1 12 798.8 12 692.7 10 311.8	336.0 296.0 301.8 248.1 323.4	2 678.5 2 838.6 2 994.2 3 672.9 3 819.3	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)
1982 Census 1981 ASM 1980 ASM 1979 ASM 1978 ASM	817 (NA) (NA) (NA) (NA)	939 (NA) (NA) (NA) (NA)	444 (NA) (NA) (NA) (NA)	115.5 145.9 157.9 175.2 169.0	2 653.1 3 490.3 3 350.1 3 282.1 3 075.2	72.8 101.1 108.6 125.7 121.8	122.6 190.6 203.5 231.7 239.6	1 522.5 2 246.7 2 156.8 2 161.2 2 076.3	5 477.8 8 256.1 7 448.6 7 898.3 7 554.4	6 151.6 8 798.9 8 498.5 8 606.4 8 427.9	11 657.9 16 929.7 15 994.0 16 190.1 15 700.4	419.4 577.6 664.2 628.5 550.7	4 764.7 3 850.7 4 404.5 3 922.7 3 598.6	91 (NA) (NA) (NA) (NA)	94 (NA) (NA) (NA) (NA)
1977 Census 1976 ASM 1975 ASM 1974 ASM 1973 ASM 1972 Census	807 (NA) (NA) (NA) (NA) (NA) 644	922 (NA) (NA) (NA) (NA) 748	446 (NA) (NA) (NA) (NA) 387	155.3 144.8 150.3 157.5 151.1 133.8	2 547.1 2 119.0 2 069.7 2 021.7 1 760.1 1 460.2	111.2 102.3 108.7 116.4 111.8 98.2	212.7 195.4 215.8 236.6 227.8 197.4	1 708.1 1 415.3 1 423.2 1 418.1 1 228.0 997.0	5 744.3 4 645.3 4 620.9 4 522.9 3 736.2 3 130.7	6 822.6 5 798.2 5 738.0 5 209.8 3 750.6 3 055.2	12 628.7 10 405.7 10 150.7 9 256.2 7 333.5 6 091.0	498.3 468.5 429.2 396.6 216.2 159.5	3 142.3 2 965.3 2 864.7 2 712.9 1 993.5 1 695.7	91 (NA) (NA) (NA) (NA) (NA)	95 (NA) (NA) (NA) (NA) 93
						IN	IDUSTRY	3532, MIN	ING MACHIN	IERY					
1987 Census 1986 ASM 1985 ASM 1984 ASM 1983 ASM	(NA) (NA) (NA) (NA) (NA)	314 (NA) (NA) (NA) (NA)	121 (NA) (NA) (NA) (NA)	13.5 14.7 16.1 16.9 16.9	353.2 374.8 394.2 391.5 373.2	8.2 8.5 9.3 9.9 9.3	16.2 16.0 17.2 18.6 17.0	180.0 181.3 189.5 198.0 179.3	769.4 783.2 784.0 816.0 736.5	745.5 725.9 822.6 808.4 696.8	1 512.0 1 532.5 1 663.9 1 628.4 1 514.4	39.3 32.8 26.7 30.7 37.9	525.5 568.1 612.4 689.8 649.4	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)
1982 Census 1981 ASM 1980 ASM 1979 ASM 1978 ASM	316 (NA) (NA) (NA) (NA)	369 (NA) (NA) (NA) (NA)	175 (NA) (NA) (NA) (NA)	24.6 28.2 29.8 29.9 31.0	522.1 585.4 550.4 491.2 464.6	14.3 17.4 18.7 19.0 19.8	25.9 33.9 35.7 36.7 37.6	275.4 329.7 311.3 281.9 278.1	1 113.0 1 296.3 1 269.6 1 080.9 1 032.5	991.7 1 280.1 1 220.0 1 092.2 995.3	2 109.3 2 571.3 2 452.7 2 129.6 1 991.9	66.0 80.1 97.0 58.3 74.8	756.1 827.7 811.8 745.8 683.4	90 (NA) (NA) (NA) (NA)	89 (NA) (NA) (NA) (NA)
1977 Census 1976 ASM 1975 ASM 1974 ASM 1973 ASM	293 (NA) (NA) (NA) (NA) (NA) 220	344 (NA) (NA) (NA) (NA) 240	168 (NA) (NA) (NA) (NA) 124	31.4 31.9 29.4 25.3 22.5 21.3	425.9 410.3 365.9 274.8 227.2 197.6	20.3 21.7 20.3 17.5 15.2 14.3	39.7 43.4 40.0 34.4 29.9 27.4	262.9 255.0 226.8 169.8 136.7 118.9	1 018.8 854.9 879.6 639.1 476.1 393.2	1 021.9 1 118.0 943.2 630.5 432.2 389.0	1 996.7 1 941.1 1 702.3 1 188.4 876.3 771.2	67.0 68.6 82.8 29.6 16.0 13.4	646.1 615.2 598.8 418.8 277.8 237.7	88 (NA) (NA) (NA) (NA) (NA)	86 (NA) (NA) (NA) (NA) 81
			1			INDUST	RY 3533,	OIL AND G	AS FIELD M	ACHINERY					
1987 Census 1986 ASM 1985 ASM 1984 ASM 1983 ASM	(NA) (NA) (NA) (NA) (NA)	622 (NA) (NA) (NA) (NA)	185 (NA) (NA) (NA) (NA)	24.1 32.6 46.8 49.2 62.9	698.0 877.9 1 295.1 1 308.5 1 492.7	12.9 15.7 27.6 28.7 35.1	25.7 29.9 54.7 57.7 67.6	335.1 404.5 672.7 698.1 763.6	1 197.0 1 701.3 3 048.9 3 484.0 3 330.1	1 186.4 1 524.9 2 340.4 2 273.1 2 605.2	2 656.6 3 577.0 5 714.0 5 803.5 6 586.4	31.4 72.7 132.5 243.6 310.9	1 546.7 2 060.8 2 677.9 3 261.7 3 945.6	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)
1982 Census 1981 ASM 1980 ASM 1979 ASM 1978 ASM	848 (NA) (NA) (NA) (NA)	1 015 (NA) (NA) (NA) (NA)	498 (NA) (NA) (NA) (NA) (NA)	98.5 95.0 79.1 71.8 68.9	2 341.9 2 189.2 1 616.5 1 293.7 1 145.3	60.0 64.3 52.9 48.1 46.5	120.1 133.9 109.8 97.2 97.9	1 292.4 1 333.3 995.1 790.1 696.4	6 545.8 7 537.8 4 918.0 3 726.8 3 147.0	4 786.0 5 086.3 3 261.9 2 476.0 2 192.9	11 195.1 11 872.8 7 789.8 5 955.1 5 030.5	903.2 701.0 462.1 375.0 284.3	4 748.6 3 565.3 2 408.2 1 887.6 1 622.5	92 (NA) (NA) (NA) (NA)	96 (NA) (NA) (NA) (NA)
977 Census 976 ASM 975 ASM 974 ASM 973 ASM 972 Census	386 (NA) (NA) (NA) (NA) 257	478 (NA) (NA) (NA) (NA) 315	247 (NA) (NA) (NA) (NA) 159	58.6 57.3 54.8 50.1 38.9 35.9	867.5 804.7 719.7 593.9 416.7 357.5	39.8 38.1 37.4 34.0 25.6 24.3	83.4 80.7 81.3 73.0 54.2 49.9	543.3 483.7 444.5 366.5 254.4 217.3	2 437.6 2 057.9 2 014.3 1 502.1 934.9 788.6	1 493.4 1 317.7 1 194.6 871.8 600.5 463.6	3 912.4 3 282.5 3 063.1 2 183.3 1 457.5 1 213.0	257.5 195.0 182.9 158.7 58.2 54.7	1 212.5 1 164.3 1 061.4 804.0 488.1 382.2	88 (NA) (NA) (NA) (NA) (NA)	95 (NA) (NA) (NA) (NA) (NA)
					IN	DUSTRY	3534, ELE	VATORS	AND MOVING	STAIRWAY	'S				
987 Census 986 ASM 985 ASM 984 ASM 983 ASM	(NA) (NA) (NA) (NA) (NA)	176 (NA) (NA) (NA) (NA)	81 (NA) (NA) (NA) (NA)	10.2 11.7 12.0 12.2 11.6	262.4 286.4 286.0 284.3 270.1	6.3 6.7 7.6 7.5 7.2	12.8 13.4 15.2 15.2 14.5	143.5 146.9 163.1 157.0 141.7	524.7 597.3 590.2 566.0 545.7	565.3 620.7 636.5 604.3 569.5	1 084.4 1 224.3 1 214.3 1 171.6 1 128.4	21.7 16.4 <sup>5</sup> 21.8 20.4 22.1	177.6 176.8 222.4 215.5 214.3	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)
982 Census 981 ASM 980 ASM 979 ASM 978 ASM	148 (NA) (NA) (NA) (NA)	165 (NA) (NA) (NA) (NA)	83 (NA) (NA) (NA) (NA)	13.0 11.4 11.7 12.2 10.5	270.7 206.1 209.2 195.0 158.0	7.7 6.6 6.6 7.2 6.4	15.1 13.5 13.6 14.5 12.4	137.0 97.8 99.2 94.0 79.0	589.4 406.9 340.1 331.9 293.0	557.6 448.1 364.5 378.9 265.1	1 120.7 845.4 707.1 704.8 538.5	31.2 <sup>5</sup> 32.4 29.2 <sup>5</sup> 14.7 6.1	238.2 168.0 159.0 156.4 159.3	96 (NA) (NA) (NA) (NA)	95 (NA) (NA) (NA) (NA)
977 Census 1976 ASM 1975 ASM 1974 ASM 1973 ASM 1972 Census	134 (NA) (NA) (NA) (NA) (NA) 135	152 (NA) (NA) (NA) (NA) (NA)	72 (NA) (NA) (NA) (NA) (NA)	10.2 8.8 10.7 13.2 13.3 15.0	141.9 119.2 127.1 143.7 141.2 144.5	5.9 5.2 6.0 7.5 7.9 8.6	11.5 10.4 12.0 15.1 16.4 17.2	69.4 58.1 60.6 69.7 74.2 73.7	284.5 220.5 239.4 337.1 279.0 310.2	205.9 175.9 182.9 209.8 186.4 181.7	489.7 428.9 433.9 524.9 470.7 483.6	8.8 21.9 10.8 10.2 9.0 7.8	119.1 111.0 170.3 178.3 130.8 133.2	96 (NA) (NA) (NA) (NA) (NA)	93 (NA) (NA) (NA) (NA) (NA)
1					INDL	ISTRY 35	35, CONV	EYORS A	ND CONVEY	ING EQUIPM	ENT				
987 Census 986 ASM 985 ASA 984 ASM 983 ASM	(NA) (NA) (NA) (NA) (NA)	741 (NA) (NA) (NA) (NA)	344 (NA) (NA) (NA) (NA)	31.3 32.7 32.4 31.8 31.5	852.4 836.0 786.0 735.0 701.4	17.7 18.3 18.6 18.3 17.5	37.5 38.2 38.1 37.3 34.1	377.5 370.9 357.2 343.9 312.0	1 742.5 1 650.5 1 538.7 1 395.6 1 197.6	1 628.6 1 668.8 1 534.4 1 367.8 1 288.0	3 387.8 3 343.6 3 035.4 2 742.5 2 572.9	123.3 49.3 <sup>5</sup> 67.7 45.1 42.3	523.1 508.8 530.6 480.3 476.8	(NA) (NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA) (NA)
982 Census 981 ASM 980 ASM 979 ASM	646 (NA) (NA) (NA) (NA)	699 (NA) (NA) (NA) (NA)	363 (NA) (NA) (NA) (NA)	36.6 36.6 39.1 38.5 36.9	759.1 742.1 698.4 643.8 566.8	20.4 21.1 23.2 23.1 21.1	39.8 41.6 45.9 46.5 42.1	346.7 344.8 341.8 317.7 276.5	1 472.7 1 458.4 1 505.2 1 378.9 1 212.0	1 455.7 1 511.4 1 368.8 1 280.3 1 055.7	2 946.7 2 976.6 2 841.7 2 633.0 2 223.2	58.0 48.3 55.0 63.1 557.6	551.4 524.8 524.8 484.1 405.5	89 (NA) (NA) (NA) (NA)	91 (NA) (NA) (NA) (NA)

#### Table 1. Historical Statistics for the Industry: 1987 and Earlier Years—Con.

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix]

		All establi	shments <sup>3</sup>	All em	ployees	Pro	duction wor	kers						Rat	ios
Year <sup>1</sup>	Com- panies² (no.)	Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture <sup>4</sup> (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)	End-of- year inven- tories <sup>4</sup> (million dollars)	Spe- cial- ization (per- cent)	Cover- age (per- cent)
	INDUSTRY 3535, CONVEYORS AND CONVEYING EQUIPMENT—Con.														
1977 Census 1976 ASM 1975 ASM 1974 ASM 1973 ASM 1972 Census	572 (NA) (NA) (NA) (NA) 457	617 (NA) (NA) (NA) (NA) 494	295 (NA) (NA) (NA) (NA) (NA) 243	33.0 28.8 30.1 31.0 30.8 27.2	477.8 384.6 364.2 368.2 336.6 275.5	19.2 16.1 17.0 18.2 18.9 16.4	38.6 32.5 33.9 36.6 37.6 32.6	227.3 176.5 166.7 179.2 169.5 138.9	1 021.7 825.0 755.7 747.7 638.2 540.1	901.5 681.8 680.0 625.7 544.4 431.0	1 902.9 1 508.1 1 450.7 1 336.9 1 163.9 968.0	34.8 34.3 29.8 34.9 21.4 13.2	364.9 299.8 295.8 276.3 187.0 152.3	90 (NA) (NA) (NA) (NA) 90	87 (NA) (NA) (NA) (NA) (NA)
					ti ti	NDUSTRY	3536, H	DISTS, CR	ANES, AND	MONORAILS	5				
1987 Census	(NA)	176	81	7.6	190.3	4.4	8.5	95.9	389.0	331.3	717.2	7.7	168.5	(NA)	(NA)
					IN	DUSTRY	3537, IND	USTRIAL	TRUCKS ANI	TRACTOR	S <sup>6</sup>				
1987 Census	(NA)	455	167	19.4	463.5	12.5	24.0	242.6	933.6	1 452.1	2 391.8	37.2	447.6	(NA)	(NA)

Note: Establishments of single unit companies with up to 20 employees (cutoff varied by industry) were excluded from the mail portion of the census. Data for these establishments whose reports were not received at the time the data were tabulated) were estimated based on administrative-record information from other agencies in conjunction with industry averages. These establishments accounted for the following percent of total value of shipments: SIC 3531, 7%; SIC 3532, 13%; SIC 3533, 15%; SIC 3534, 10%; SIC 3535, 19%; SIC 3536, 17%; and 3537, 15%.

In annual survey of manufactures (ASM) years, data are estimates based on a representative sample of establishments canvassed annually and may differ from results of a complete canvass of all establishments. ASM publication shows percentage standard errors. Unless otherwise noted, for data prior to 1972, see 1972 Census of Manufactures, vol. II, table 1a of the Industry chapter.

<sup>2</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control

\*For the census, a company is defined as a business organization consisting or one establishment or more under common ownership or control.

3Includes establishments with payroll at any time during year.

4Beginning with the 1982 Census of Manufactures, all respondents were requested to report their inventories at (the lower of) cost or market prior to adjustment to LIFO cost. This is a change from prior Censuses and annual surveys of manufactures in which respondents were permitted to value their inventories using any generally accepted accounting method. Consequently, inventories and value added by manufacture are not comparable to prior-year data.

5Estimates for new capital expenditures have associated standard error of 15 percent or more and may be of limited reliability. Estimates for other data items are of acceptable reliability.

6Industry definition is new for 1987 Census of Manufactures. An explantion of the Standard Industrial Classification revision will appear in the final industrial series text that supercedes this

#### Table 2. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text]

			1987			1982	
1987		Number of companies	Product sh	ipments1	Number of	Product sl	hipments <sup>1</sup>
product code	Product	shipments of \$100,000 or more	Quantity <sup>2</sup>	Value (million dollars)	companies with shipments of \$100,000 or more	Quantity <sup>2</sup>	Value (million dollars)
3531	CONSTRUCTION MACHINERY						
	Total	(NA)	(X)	11 674.6	(NA)	(X)	10 784.1
3531A — 3531A 00	Wheel tractors, contractors' off-highway type (2- and 4-wheel) (for use on natural terrain) (including towing units, loaders, and bare wheel tractors), rubber-fired dozers, and self- propelled wheeled log skidders (sold with or without attachments) (excluding parts): Wheel tractors, contractors' off-highway type (2- and 4- wheel) (for use on natural terrain) (including towing units, loaders, and bare wheel tractors), rubber-tired dozers, and self-propelled wheeled log skidders (sold with or without attachments) (excluding parts) (for additional detail, see Current Industrial Report MQ-35D, Construction			270.7		00	999
3531B —	Machinery) Crawler tractors, 20 net engine horsepower rating or more (sold with or without attachments) (excluding parts):	(NA)	(X)	376.7	21	(X)	266.8
3531B 00	Crawler tractors, 20 net engine horsepower rating or more (sold with or without attachments) (excluding parts) (for additional detail, see Current Industrial Report MQ-35D, Construction Machinery)	(NA)	(X)	945.6	8	(X)	804.8
3531C —	Tractor shovel loaders (sold with or without attachments) (excluding parts):						
3531C 00	Tractor shovel loaders (sold with or without attachments) (excluding parts) (for additional detail, see Current Industrial Report MQ-35D, Construction Machinery)	(NA)	(X)	1 737.0	25	(×)	1 248.4
3531E — 3531E 00	Power cranes, draglines, and shovels (excavators) (including surface mining equipment and attachments, but excluding parts and equipment for mounting on tractors):  Power cranes, draglines, and shovels (excavators) (including surface mining equipment and attachments, but excluding parts and equipment for mounting on tractors)						
	(for additional detail, see Current Industrial Report  MA-35D, Construction Machinery)	(NA)	(X)	957.1	68	(X)	<sup>3</sup> 1 940.3

## Table 2. Product and Product Classes-Quantity and Value of Shipments by All Producers: 1987 and 1982-Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text]

			1987		1982			
1987		Number of	Product ship	ments <sup>1</sup>	Number of	Product shipments <sup>1</sup>		
product	Product	companies with shipments of \$100,000 or more	Quantity <sup>2</sup>	Value (million dollars)	companies with shipments of \$100,000 or more	Quantity <sup>2</sup>	Valu (millio dollars	
1531	CONSTRUCTION MACHINERY—Con.							
531F — 531F 00	Mixers, pavers, and related equipment (excluding parts): Mixers, pavers, and related equipment (excluding parts) (for additional detail, see Current Industrial Report MQ-35D, Construction Machinery)	(NA)	(×)	580.0	70	(X)	307.	
531G — 531G 00	Scrapers, graders, rollers, and off-highway trucks and coal haulers, trailers, wagons, and rough terrain forklifts (excluding parts):  Scrapers, graders, rollers, and off-highway trucks and coal haulers, trailers, wagons, and rough terrain forklifts (excluding parts) (for additional detail, see Current			-				
50411	Industrial Report MQ-35D, Construction Machinery)	(NA)	(X)	1 221.4	00	00	44 400	
531H — 531H 00	Construction machinery for mounting on tractors and other prime movers (excluding parts):  Construction machinery for mounting on tractors and other prime movers (excluding parts) (for additional detail, see Current Industrial Report MC-35D, Construction	212	00		96	(X)	41 436.	
531K —	Machinery) Other construction machinery and equipment (excluding	(NA)	(X)	597.0	3			
531K 06	parts) Commercial brush, limb, and log chippers for waste wood	(NA)	(X)	1 328.4	(NA)	(X)	1 173.	
531K 07 531K 11 531K 20	reductionthousands Log splittersdo Dredging machinery, hydraulic and other types Self-propelled continuous ditchers and trenchers (including	(NA) (NA) (NA)	(S) (S) (X)	21.5 4.5 28.2	7 11 6	**28.7 (X)	6 14 39	
	ladder and wheel types) (integral units only) (for additional detail, see Current Industrial Report MQ-35D, Construction Machinery)	(NA)	(X)	125.8	14	(X)	90	
531K 21	Railway maintenance of way equipment (rail layers, ballast spreaders, etc.), except rail cars	(NA)	(X)	86.2	17	(X)	127	
531K 22	Vertical earth augers and power post hole diggers, excluding water well and blast hole drills thousands Horizontal earth boring machines and accessories do	(NA)	(S)	16.0	15	(S)	32	
531K 24 531K 25 531K 27	Digger-demicks	(NA) (NA)	(S) (S) (D)	15.1 _ ( <sup>5</sup> )	3	(D)		
	double diver extractors double winches for marine use (excluding winches for mounting on wheel or crawler tractors):	(NA)	(S)	6.3	5	(D)		
531K 53 531K 55 531K 61 531K 70	Electric Other Automobile hoists (used on tow trucks) Portable crushing plants, screening plants, washing plants, and combination plants (for additional detail, see Current Industrial Report MA-35F, Mining Machinery and Mineral	(NA) (NA) (NA)	(X) (D)	85.6 58.2 (5)	- 38 5	(X) (S)	231 12	
531K 74	Handheld compaction equipment (including tampers,	(NA)	(X)	52.8	15	(X)	51	
531K 77	upright, and vibratory compactors) thousands Handheld pavement breakers do Rotary snow blowers, except residential (including integral	(NA) (NA)	37.0 (S)	23.8 8.6	13 11	(S) 108.9	25 28	
531K 82 531K 90	Rotary snow blowers, except residential (including integral units and attachments for mounting) do  Personnel aerial work platforms (for additional detail, see	(NA)	(S)	7.4	5	(S)	•	
531K 97	Current Industrial Report MQ-35D, Construction Machinery) All other construction machinery and equipment, complete units including well point systems derricks except oil and	(NA)	(×)	501.9	22	(X)	173	
531K 00	gas well, including gallows, frames, ginpole, stiff legs, and guy thousandsOther construction machinery and equipment (excluding	(NA)	71.9	5272.6	82	(S)	6335	
	parts), n.s.k.	(NA)	(X)	13.9	(NA)	(X)		
531M —	Parts for construction machinery and equipment, sold separately	(NA)	(X)	3 269.8	(NA)	(X)	3 290	
531M 01 531M 03	Parts for crawler tractors, contractors' on-nignway wheel tractors, and tractor shovel loaders  Parts for power cranes, draglines, and shovels (excavators) (including surface mining equipment, but excluding equipment for mounting on tractors) (for additional detail, see Current Industrial Report MA-35D, Construction	(NA)	(×)	1 398.2	67	(X)	41 721	
531M 05 531M 07	Parts for mixers, pavers, and related equipment  Parts for scrapers, graders, rollers, and off-highway trucks	(NA) (NA)	(X) (X)	265.4 191.6	(NA)	(X)		
531M 09	and coal haulers, trailers, and wagons	(NA)	(X) (X)	238.2				
531M 15	and other prime movers	(NA)		382.2	178	(X)	<sup>8</sup> 1 529	
531M 00	on tractors and other prime movers)Parts for construction machinery and equipment, sold	(NA)	(X)	686.3			3	
5310 —	separately, n.s.k.	(NA)	(X)	107.9	(NA)	(X)	740	
35310 -00	Construction machinery, n.s.k. Construction machinery, n.s.k., typically for establishments with 10 employees or more (see note)	(NA) (NA)	(X) (X)	661.6 356.8	(NA) (NA)	(X) (X)	316 166	
35310 02	Construction machinery, n.s.k., typically for establishments with less than 10 employees (see note)	(NA)	(X)	304.7	(NA)	(X)	149	

# Table 2. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982—Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text]

			1987		1982			
		Number of	Product ship	ments1	Number of	Product ship	ments <sup>1</sup>	
1987 product	Product	companies			companies with			
code		shipments		Value	shipments		Volum	
		\$100,000		(million	\$100,000		Value (million	
		or more	Quantity <sup>2</sup>	dollars)	or more	Quantity <sup>2</sup>	dollars	
3532	MINING MACHINERY							
	Total	(NA)	(X)	1 355.6	(NA)	(X)	1 936.3	
35325	Underground mining machinery:							
35325 00	Underground mining machinery (except parts sold separately) (for additional detail, see Current Industrial							
	Report MA-35F, Mining Machinery and Mineral Processing Equipment)	(NA)	(x)	208.4	46	(X)	448.6	
35326	Mineral processing and beneficiation machinery:	(140)	(^)	200.4	70	(**)	440.0	
35326 00	Mineral processing and beneficiation equipment (except parts sold separately) (for additional detail, see Current							
	Industrial Report MA-35F, Mining Machinery and Mineral							
	Processing Equipment)	(NA)	(X)	66.3	43	(×)	91.3	
35327 35327 00	Crushing, pulverizing, and screening machinery: Crushing, pulverizing, and screening machinery, except							
	parts sold separately (excluding portable crushing,							
	screening, washing, and combination plants) (for additional detail, see Current Industrial Report MA-35F, Mining Machinery and Mineral Processing Equipment)	(818)		140.7	50	(%)	100	
NE000	5 1 1	(NA)	(X)	148.7	50	(X)	182.4	
35328 35328 00	Drills and other mining machinery, n.e.c.: Drills and other mining machinery, n.e.c. (except parts sold							
	separately) (for additional detail, see Current Industrial Report MA-35F, Mining Machinery and Mineral Processing							
	Equipment)	(NA)	(X)	127.9	28	(X)	129.9	
35329	Parts and attachments for mining machinery and equipment Mining drill bits:	(NA)	(X)	679.2	(NA)	(X)	983.8	
	Rock drill bits:							
35329 33	Percussion: With working part of sintered metal carbide or		h l					
35329 34	cermets Other	(NA) (NA)	(x)	31.1	18	(X)	181.	
35329 37	Other than percussion: With working part of sintered metal carbide or		i	-				
	cermets	(NA) (NA)	(X) (X)	72.0				
35329 38	Other All other mining drill bits:	(NA)	(^)	8.5	- 14	(X)	62.8	
35329 41	With working part of sintered metal carbide or cermets	(NA)	(X)	( <del>9</del> )				
35329 43	Other Parts and attachments for mining machinery and	(NA)	(X) (X)	<sup>9</sup> 31.5				
35329 71	equipment, except drill bits: For face-haulage and support vehicles	(NA)	(×)	45.8	,			
35329 73	For mineral processing, beneficiation, crushing.				106	(×)	716.8	
35329 75	pulverizing, and screening machinery  For all other mining machinery and equipment	(NA) (NA)	(X)	164.2 279.7		`		
35329 00	Parts and attachments for mining machinery and equipment, n.s.k	(NA)	(X)	46.4	(NA)	(X)	23.0	
35320	Mining machinery, n.s.k.	(NA)	(X)	125.1	(NA)	(X)	100.4	
35320 00	Mining machinery, n.s.k., typically for establishments with	(NA)	(x)	33.1	(NA)	(X)	46.	
35320 02	10 employees or more (see note) Mining machinery, n.s.k, typically for establishments with less than 10 employees (see note)	(NA)			(NA)		54.3	
	less than to employees (see note)	(NA)	(X)	91.9	(INA)	(X)	54.	
3533	OIL AND GAS FIELD MACHINERY							
	Total	(NA)	(X)	2 230.0	(NA)	(X)	9 514.	
35337		(117.)	\^/	2 200.0	(11.7)	(^)	0 014.	
35337	Rotary oil field and gas field drilling machinery and equipment	(NA)	(X)	660.4	(NA)	(X)	103 803.6	
35337 11	Rotary drilling surface equipment:  Blocks, crown and travelingnumber	(NA)	(S)	.3	10	(S)	44.2	
35337 12 35337 14	Blocks, crown and traveling number_Draw works and accessories do_Rotary tables do_	(NA) (NA)	}- (S)	1.4		(S) (S) (S) (X) (X) (X)	214.1 42.1	
35337 15 35337 16	Elevators, spiders, slips, hooks, links, and connectorsSwivels and accessories	(NA) (NA)	(X) (X) (X)	8.5 14.0	17 14	(X)	291.6 69.4	
35337 17 35337 21	Well control equipment (blow-out preventers, etc.)	(NA)	(X)	56.4	27	(X)	768,	
00007 21	including Kelly joints	(NA)	(X)	51.7	30	(X)	276.4	
	Rotary drilling subsurface equipment: Bits:							
35337 22	With working part of sintered metal carbide or cermets thousands	(NA)	(S)	179.4	18	*444.4	1 033.8	
35337 23	With working part of other material, including diamond do Reamers and stablizers:	(NA) (NA)	(S) 26.0	63.2				
35337 24	With working part of sintered metal carbide or	(614)		(11)	L ,	(%)	88.2	
35337 25	cermets	(NA) (NA)	(X)	(11)	11	(X)	55.2	
35337 26	Coring equipment: With working part of sintered metal carbide or			-	1			
35337 27	With working part of other material, including diamond	(NA) (NA)	(X)	( <sup>11</sup> ) 119.2	6	(X)	13.9	
35337 44 35337 45	Tool joints, subs, and connectors thousands	(NA) (NA)	(X) (X) (X) (S) (X)	26.8 10.9	19 12	(X)	410.2 162.2	
35337 47	Fishing and cutting tools thousands thousands.	(NA)	(X)	25.3	16	(S) (X)	143.3	
35337 48 35337 59 35337 61	Other subsurface rotary drilling equipment	(NA) (NA)	(X)	79.8	18	(X)	209.0	
	Parts for rotary drilling equipment, sold separately, except							

## Table 2. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982-Con.

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	hipments in appendix. For meaning of abbreviations and symbols, see introduc	nory text)	1987			1982	
		Number of	Product sh	nipments1	Number of	Product st	hipments <sup>1</sup>
1937 product code	Product	companies with shipments of \$100,000 or more	Quantity <sup>2</sup>	Value (million dollars)	companies with shipments of \$100,000 or more	Ouantity <sup>2</sup>	Value (million dollars)
3533	OIL AND GAS FIELD MACHINERY—Con.						
35337 —	Rotary oil field and gas field drilling machinery and		v				
35337 00	equipment—Con. Rotary oil field and gas field drilling machinery and equipment, n.s.k	(NA)	(X)	48.2	(NA)	(×)	36.1
35338 — 35338 31	Other oil field and gas field drilling machinery and equipment  Cable tool drilling machinery and equipment, including both surface and subsurface equipment	(NA)	(X) (X)	89.4	(NA) 2	(X) (X)	<sup>10</sup> 832.4
35338 51	Guide shoes, float collars, and combination guide and float shoes.	(NA)		23.4	15	(×)	85.2
35338 55 35338 98	Other cementing equipment	(NA)	, (X) (X)	21.3	16	(x)	78.7
35338 99	Parts for other oil and gas field drilling equipment, sold	(NA)	- (X)	42.2	22	(X)	<sup>12</sup> 139.3
	separately, except parts for rotary drilling equipment and portable drilling rigs	(NA)			38	(X)	10517.5
35338 00	Other oil field and gas field drilling machinery and equipment, n.s.k	(NA)	(X)	2.6	(NA)	(X)	11.7
35339 —	Oil field and gas field production machinery and equipment (except pumps)	(NA)	(X)	866.1	(NA)	(X)	3 035.2
35339 12	subsea: Christmas tree assemblies, excluding subsea	(NA)	(X) (X)	46.1	11	(X) (X)	228.1
35339 13 35339 14	Casing and tubing heads and supports	(NA)	j	51.7	18		213.3
35339 19	Rodless oil lifting machinery and equipment (except pumps)	(NA)	(X) (X)	57.8	20	(X)	104.6
35339 21	Subsea Christmas tree assemblies, manifolds, and templates	(NA)	(^) (X)	25.6 (13)	6	(X) (X)	138.5
	Rod lifting machinery and equipment, surface, including pumps when they are components of a complete assembly:	(110)	(^/		3	(^/	50.5
35339 53 35339 55 35339 57	Pumping units and accessories, including back crank equipment	(NA) (NA)	(D) (X)	(13) (13)	]- 35	(NA)	414.0
35339 61	Packers	(NA) (NA)	1 685.1	52.7 159.4	12 15	**4 989.7	198.0 384.9
35339 65 35339 71	Screens, tubing, catchers, etc	(NA)	(X) (X) (S)	13104.6 58.6	10	(X) (X) (S)	33.7 246.8
35339 98 35339 82	Other oil and gas field production machinery and tools  Parts for oil and gas field production machinery and tools, sold separately (excluding parts for portable drilling rigs	(NA)	(X)	234.5	61	(X)	856.3
35339 00	and other drilling equipment) Oil field and gas field production machinery and equipment	(NA)	(X)	31.3	51	(X)	134.7
3533A —	(except pumps), n.s.k.	(NA)	(X)	43.6	(NA)	(X)	31.4
3533A — 3533A 10	Portable drilling rigs and parts	(NA)	(X)	224.7	(NA)	(X)	532.3
3533A 78	Processing Equipment)  Parts for portable drilling rigs used on the surface (above ground) (for additional detail, see Current Industrial Report MA-35F, Mining Machinery and Mineral Processing	(NA)	(X)	147.8	40	(X)	14415.4
3533A 00	Equipment)	(NA) (NA)	(X) (X)	69.0 8.0	35 (NA)	(X) (X)	116.9 ( <sup>14</sup> )
35339 — 3533B 21	Oil and gas field demcks and well surveying machinery Demcks, oil and gas field, substructures, and accessories —	(NA)	(X)	96.5	(NA)	(X)	737.2
3533B 32	regular and portable (including equipment shipped "knocked down" and assembled on site)number_ Well surveying machinery and equipment, excluding well	(NA)	(D)	(15)	30	(S)	14443.7
3533B 34	logging equipment	(NA) (NA)	(X) (X)	17.9 1575.6	- 25	(X)	277.5
3533B 00	Well logging equipment	(NA)	(X)	3.0	(NA)	(X)	1416.0
35330 —	Oil and gas field machinery, n.s.k	(NA)	(X)	292.9	(NA)	(X)	573.4
35330 00	establishments with 20 employees or more (see note)	(NA)	(X)	108.5	(NA)	(X)	381.2
35330 02	Oil and gas field machinery, n.s.k., typically for establishments with less than 20 employees (see note)	(NA)	(×)	184.4	(NA)	(×)	192.2
3534	ELEVATORS AND MOVING STAIRWAYS						
35341 —	Total  Elevators and moving stainways  Elevators (except farm and portable):	(NA) (NA)	(X) (X)	1 053.2 752.8	(NA) (NA)	(X) (X)	1 019. <b>7</b> 747.3
35341 05	Electric passenger (except residence lifts): Gearednumber_	(NA)	(S)	165.2	14	(S)	207.5
35341 07 35341 12	Gearlessdo	(NA) (NA) (NA) (NA)	(S) (S) (S) (S) (S)	48.6 264.9	7 19	(S) (S) (S) (S) (S)	169.5 166.9
35341 13 35341 15	Electric freight	(NA)	(S) (S)	11.0 24.4	6 13	(S) (S)	5.3 21.0
35341 31 35341 51	Automobile lifts (service station and garage type) do_ Moving stairways, escalators, and moving walkways do_	(NA) (NA)	39 834 (S)	112.3 60.5	8 . 5 .	19 436 (S)	48.9 48.3

# Table 2. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982—Con.

[includes quentity end value of products of this industry produced by (1) esteblishments clessified in this industry (primary) and (2) esteblishments classified in other industries (secondary). Transfers of products of this industry from one esteblishment of e company to enother establishment of the same compeny (interplant transfers) are also included. For further explenation, see Velue of Shipments in appendix. For meening of abbrevietions end symbols, see introductory text]

			1987			1982	
4007		Number of	Product st	nipments1	Number of	Product shi	ipments <sup>1</sup>
1987 product	Product	companies with			companies with		
code		shipments of		Value	shipments of		Value
		\$100,000 or more	Quentity <sup>2</sup>	(million dollers)	\$100,000 or more	Quentity <sup>2</sup>	(million dollers)
3534	ELEVATORS AND MOVING STAIRWAYS—Con.						
35341	Elevetors and moving steirways—Con.						
35341 96	Other nonfarm elevators, including sidewalk elevators, dumb weiters, man lifts, hand-operated freight elevators,						
	residence lifts, etc. (excluding portable elevetors/ stackers)number Elevators and moving stairways, n.s.k	(NA)	(S) (X)	55.2	25	(S) (X)	80.1
35341 00 35342	Parts and attachments for elevators and moving stairweys	(NA)	(*)	10.9	(NA)	(X)	-
35342 00	(sold separately): Parts end attachments for elevators end moving steirweys						
	(sold seperately)	(NA)	(X)	198.4	34	(X)	187.4
35340 — 35340 00	Elevators end moving steirweys, n.s.kElevators and moving steirways, n.s.k., typically for	(NA)	(X)	102.0	(NA)	(X)	84.9
35340 02	establishments with 10 employees or more (see note) Elevators and moving stairways, n.s.k., typicely for	(NA)	(X)	48.9	(NA)	(X)	61.0
	establishments with less than 10 employees (see note)	(NA)	(X)	53.1	(NA)	(X)	23.9
3535	CONVEYORS AND CONVEYING EQUIPMENT						
	Total	(NA)	(X)	3 081.8	(NA)	(X)	2 570.7
35353	Unit handling conveyors end conveying systems, except hoists and farm elevators	(NA) (NA)	(X) (X)	1 546.3	(NA)	(X)	994.2
35353 09 35353 13	Trolley conveyors (overheed systems):	(NA)		63.4 130.6	40		70.7 66.8
35353 14 35353 17	Irolley conveyors (overheed systems): Light to medium duty Heavy duty Tow conveyors (under floor systems) Powered conveyors (Left and foller):	(NA) (NA)	(X) (X) (X)	323.9 32.4	18	(X) (X) (X)	122.1 24.3
35353 21	Powered conveyors (belt and roller): Light to medium duty	(NA)		378.0	85		301.7
35353 23 35353 35	Powered conveyors (belt and roller): Light to medium duty	(NA) (NA)	(X) (X) (X)	174.1 37.4	50 10	(X) (X) (X) (X) (X)	137.1 43.5
35353 37 35353 45	Porteble conveyors, except farmAll other, such as pallet conveyors, etc	(NA) (NA)	]- (x)	155.6	- 49	(X) (X)	1.7 195.0
35353 00	Unit handling conveyors and conveying systems, except hoists and farm elevators, n.s.k.	(NA)	(X)	250.7	(NA)	(X)	31.2
35354 —	Parts, attachments, and accessories for unit handling conveyors and conveying systems:						
35354 00	Peris, attachments, and eccessories for unit hendling conveyors and conveying systems (sold separately)	(NA)	(X)	118.4	80	(X)	107.4
35355	Bulk material handling conveyors and conveying systems.	Vy					
	except hoists and farm elevatorsConveyors and elevators:	(NA)	(X)	762.8	(NA)	(X)	953.4
35355 05 35355 09	Belt conveyors and systemsScrew conveyors	(NA) (NA)	(X) (X)	281.5 49.6	127 45	(X) (X)	393.7 62.7
35355 11 35355 15 35355 19	Bucket elevators	(NA) (NA) (NA)	(X) (X) (X) (X) (X)	26.1 47.7 14.2	46 30 14	(X) (X) (X) (X) (X)	46.6 103.8 23.1
35355 23	En masse conveyors	(NA)		10.8	17		59.8
35355 27 35355 31	Vibrating conveyors	(NA) (NA)	(X) (X) (X)	34.8 94.1	24 50	(X) (X) (X)	39.7 85.0
35355 41	Unloading end reclaiming systems:  Bucket wheel reclaimers	(NA)		(16)	4		15.5
35355 43 35355 45	Vibrating feedersAll other, such as bins, epron feeders, gates, etc	(NA) (NA)	(X) (X) (X)	37.9 1643.3	12 21	(X) (X) (X)	22.3 24.4
35355 51 35355 55	Loading and storing systems: Traveling stackers Other, such as trippers, centrifugel throwers, etc.	(NA) (NA)	(X) (X)	9.6 7.6	12 15	(X)	22.4 11.8
35355 00	Bulk material handling conveyors end conveying systems, except hoists and farm elevators, n.s.k.	(NA)	(X)	105.6	(NA)	(x)	42.6
35356	Parts, attachments, end accessories for bulk meteriel	(10.9)		100.0	(,,,,,	(7)	.2.0
35356 11 35356 25	handling conveyors and conveying systems, sold separetely	(NA) (NA)	(X) (X) (X)	292.4 69.4	(NA) 19	(X) (X) (X)	294.7 82.7
35356 25 35356 37	All other parts, attachments, and accessories, sold	(NA)		26.4	17		26.5
35356 00	separately Perts, attechments, and accessories for bulk metenel	(NA)	(X)	181.9	72	(X)	173.8
	handling conveyors and conveying systems, sold separately, n.s.k	(NA)	(X)	14.7	(NA)	(X)	11.8
35350 — 35350 00	Conveyors end conveying equipment, n.s.k Conveyors end conveying equipment, n.s.k., typicelly for	(NA)	(X)	361.8	(NA)	(X)	221.0
35350 02	establishments with 10 employees or more (see note) Conveyors and conveying equipment, n.s.k., typicelly for	(NA)	(X)	241.4	(NA)	(X)	156.6
	esteblishments with less than 10 employees (see note)	(NA)	(X)	120.4	(NA)	(X)	64.4
3536	HOISTS, CRANES, AND MONORAILS						
	Totel	(NA)	(X)	737.4	(NA)	(X)	1 028.7
35363 —	HoistsHoists:	(NA)	(X)	337.7	(NA)	(X)	422.5
35363 01 35363 02	Chein thousends	(NA) (NA)	(S) 359.9	15.7 19.0	- 18	*635.8	63.2
35363 03 35363 13	Wire rope pullers	(NA) (NA)	(S) (S)	15.4 39.0	12	**30.4	29.9

## Table 2. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982-Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text]

		1987		1982			
100=		Number of	Product s	hipments <sup>1</sup>	Number of	Product s	hipments1
1987 product code	Product	companies with shipments of \$100,000 or more	Quantity <sup>2</sup>	Value (million dollars)	companies with shipments of \$100,000 or more	Quantity <sup>2</sup>	Value (million dollars)
3536	HOISTS, CRANES, AND MONORAILS—Con.						
35363 — 35363 15	Hoists—Con.  Mine shaft and slope wire rope hoists, drum or friction, electric or hydraulic (excluding tuggers, sheaves, skips, cages, and buckets) (for additional detail, see Current Industrial Report MA-35F, Mining Machinery and Mineral Processing Equipment)	(NA)	(X)	(17)	5	(X)	7.9
35363 16 35363 32 35363 34	Electric wire rope hoists thousands.  Air or other nonelectric chain hoists do.  Air or other nonelectric wire rope hoists do.  Other hoists:	(NA) (NA) (NA)	(X) (S) (S) (S)	84.3 19.0 4.3	23 7 6	(X) **16.0 (S) <sup>18</sup> 5.8	80.2 <sup>18</sup> 12.6 <sup>18</sup> 8.0
35363 37 35363 38 35363 45 35363 00	With electric motors thousands With other than electric motors do- Parts and attachments for hoists (sold separately) Hoists, n.s.k.	(NA) (NA) (NA) (NA)	(S) (S) (X) (X)	<sup>17</sup> 13.7 13.8 76.1 37.5	50 34 (NA)	(S) (X) (X)	<sup>18</sup> 130.6 68.8 21.4
35364 —	Overhead traveling cranes and monorail systems Overhead traveling cranes (excluding construction power	(NA)	(X)	293.5	(NA)	(×)	516.4
35364 01 35364 02 35364 03 35364 04 35364 05 35364 06	cranes): Single top running bridge type	(AA) (AA) (AA) (AA) (AA) (AA)	(S) (S) (S) (S) (S) (S)	22.4 75.5 27.8 19.0 6.6 13.8	34 39 33 20 12 26	(S) (S) (S) (S) (S) (S)	1965.8 19165.8 1938.3 1920.9 1821.0 1937.5
35364 17 35364 52 35364 54	Parts and attachments for overhead traveling cranes (sold separately)  Monorail systems (manual and powered)  Parts and attachments for monorail systems (sold	(NA) (NA)	(X) (S)	56.2 39.2	(NA) 11	(X) (S)	( <sup>20</sup> ) 42.4
35364 00	Separately)  Overhead traveling cranes and monorail systems, n.s.k.	(NA) (NA)	(X) (X)	7.5 25.4	34 (NA)	(X) (X)	<sup>20</sup> 111.6 13.1
35360 — 35360 00	Hoists, cranes, and monorails, n.s.k. Hoists, cranes, and monorails, n.s.k., typically for establishments with 10 employees or more (see note)	(NA) (NA)	(X) (X)	106.1 82.1	(NA) (NA)	(X) (X)	89.8 55.3
35360 02	Hoists, cranes, and monoraits, n.s.k., typically for establishments with less than 10 employees (see note)	(NA)	(X)	24.0	(NA)	(X)	34.5
3537	INDUSTRIAL TRUCKS AND TRACTORS						
35373 —	Industrial trucks, tractors, mobile straddle carriers and cranes,	(NA)	(X)	2 219.5	(NA)	(X)	1 839.9
	and automatic stacking machines Fork lift trucks and other work trucks fitted with lifting or handling equipment: Self-propelled: Electric motor powered: Operator riding:	(NA)	(X)	1 453.2	(NA)	(X)	1 267.0
35373 01 35373 02 35373 03	Fork lift thousands. Other do. Nonnding do. Internal combustion engine or other nonelectric powered: Operator riding:	(NA) (NA) (NA)	*42.5 (S) (S)	492.9 9.1 135.5	]- 27 (NA)	<sup>21</sup> 23.1 ( <sup>22</sup> )	<sup>21</sup> 358.4 ( <sup>22</sup> )
35373 05 35373 06 35373 08 35373 12	Fork lift	(NA) (NA) (NA) (NA)	*16.4 ( <sup>23</sup> ) <sup>23</sup> ,7 (S)	313.5 ( <sup>23</sup> ) <sup>23</sup> 20.8 25.6	28 (NA) 9	(S) ( <sup>22</sup> ) (S)	<sup>24</sup> 497.7 ( <sup>22</sup> ) 14.2
35373 15 35373 16	Operator riding thousands Other do Internal combustion engine or other nonelectric powered:	(NA) (NA)	]- (S)	16.8	-[ (NA) (NA)	(25) (22)	(25) (22)
35373 17 35373 18 35373 19 35373 21 35373 25 35373 26	Operator riding thousands. Other do Not self-propelled thousands. Mobile straddle carriers and cranes thousands. Portable elevators/stackers (except farm type) do Palletizers and depalletizers (pallet loaders and unloaders)	(AN) (AN) (AN) (AN) (AN) (AN)	(S) (S) (X) (S) (D) (X)	31.7 ( <sup>28</sup> ) 29.9 46.8 <sup>26</sup> 1.8 24.1	11 10 41 10 (NA) 12	(S) * 229,7 (X) (S) ( <sup>27</sup> ) (X)	<sup>25</sup> 18.0 <sup>22</sup> 42.1 53.8 41.9 ( <sup>27</sup> ) 23.0
35373 28 35373 29 35373 31	Hydraulic lift tables (electro-hydraulic lift platforms): Scissors type	(NA) (NA)	(S) (S)	63.4 22.0	11 13	(S) (S)	30.9 19.6
35373 32 35373 35	combination)	(NA) (NA) (NA)	(S) (S) (S) (S)	22.2 79.1	14 10 12	(S) (S) (S)	9.4 12.3 36.9
35373 39 35373 00	All other industrial trucks and tractors	(NA) (NA)	(S) (X)	52.7 54.4	37 (NA)	(S) (X)	<sup>27</sup> 86.4 22.7
35374 — 35374 11 35374 17	Parts and attachments for industrial trucks and tractors	(NA) (NA)	(X) (X)	437.1 4.4	(NA) 10	(X) (X)	<sup>6</sup> 409.1 17.8
35374 19	(sold separately)	(NA) (NA)	(X) (X)	9.4 394.8	10 93	(X) (X)	9.3 8360.7

### Table 2. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982-Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text]

		,	1987		1982			
1987		Number of	Product s	hipments1	Number of	Product shipments <sup>1</sup>		
product code	Product	companies with shipments of \$100,000 or more	Value (million	companies with shipments of \$100,000 or more	Quantity <sup>2</sup>	Value (million dollars)		
3537	INDUSTRIAL TRUCKS AND TRACTORS—Con.							
35370 35370 00	Industrial trucks and tractors, n.s.k	(NA)	(X)	329.2	(NA)	(X)	163.8	
35370 00	establishments with 10 employees or more (see note)	(NA)	(X)	225.5	(NA)	(X)	103.3	
	establishments with less than 10 employees (see note)	(NA)	(X)	103.7	(NA)	(X)	60.5	

Note: In 1987 Census of Manufactures, data for establishments of small single unit companies with up to 20 employees were estimated from administrative record data rather than data actually collected from respondents. Employment cutoffs used for administrative-records for each industry and shipments figures are included in code ending with "002". In both 1987 and 1982 Censuses of Manufactures, products not completely identified on standard forms were coded in appropriate product class (five-digit) followed by "00" or to appropriate product group code (fourdigit) followed by "000"

Data reported by all producers, not just those with shipments of \$100,000 or more.

\*For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: \* 10 to 19 percent estimated; \*\* 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by (S).

\*For 1982, data for product code 3531E 00 included parts sold separately, 4For 1982, data for product code 3531E 30 included parts sold separately, 5For 1982, data for product code 3531K 25 and 3531K 61 are combined with product code 3531K 97 to avoid disclosing data for individual companies.

\*For 1982, data for product code 3531K 25 and 3531K 61 are combined with product code 3531K 97 to avoid disclosing data for individual companies.

\*For 1982, data for product code 3531K 25 and 3531K 61 are combined with product code 3531K 97 to avoid disclosing data for individual companies.

\*For 1982, data for product code 3531K 18 00 were included with product code 3531M 00.

\*For 1982, data for product code 35337 61 were included with product code 35337 44 or avoid disclosing data for individual companies.

\*For 1987, data for product code 35337 61 were included with product code 35339 81 to avoid disclosing data for individual companies.

\*For 1987, data for product codes 35339 21, 3539 53, and 3539 55 are combined with product code 35339 80 to avoid disclosing data for individual companies.

\*For 1987, data for product codes 35339 21 are combined with product code 35338 91 to avoid disclosing data for individual companies.

\*For 1987, data for product code 35339 21 are combined with product code 35338 91 to avoid disclosing data for individual companies.

\*For 1987, data for product code 35338 21 are combined with product code 35338 91 to avoid disclosing data for individual companies.

\*For 1987, data for product code 35333 00

equipment.

25For 1982, data for product code 35373 15 were included with product code 35373 17. This figure represents industrial tractors only. Electric motor powered operator riding work trucks not fitted with lifting or handling equipment were included with product codes 35373 01 and 35373 02. Internal combustion or other nonelectric powered operator riding work trucks not fitted with lifting or handling equipment were included with product codes 35373 05 and 35373 06.

26For 1987, data for product code 35373 18 are combined with product code 35373 25 to avoid disclosing data for individual companies.

27For 1982, data for product code 35373 25 were not collected separately, but were included with product code 35373 39.

#### Materials Consumed by Kind: 1987 and 1982 Table 3.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text?

1987		19	87	1982			
material code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cost (million dollars)		
	INDUSTRY 3531, CONSTRUCTION MACHINERY						
	Materials, parts, containers, and supplies	(X)	6 <b>0</b> 85.6	(X)	5 507.9		
	Mill shapes and forms, except castings and forgings:						
331011 331012 331013 331015 331017 331019	Bars and bar shapes	(3) (3) (3) (3) (3) (3)	151.2 141.4 249.8 81.8 4.4 94.6	(S) **154.9 (S) (S) (S)	157.7 78.5 303.4 68.0 12.1 119.1		
331021 331029	Alloy steel, except stainless:  Bars and bar shapes1,000 s tons  All other alloy steel mill shapes and formsdo	(S) (S) *12.3	64.5 11.2	(S) **33.2	57.7 35.3		
331033 331050	Stainless steel: Sheet and strip 1,000 s tons All other stainless steel mill shapes and forms do Copper and copper-base alloy:	(S) (S)	1.8 .6	(S) (S)	1.6 .5		
335102 335143 335152	Rod, bar, and mechanical wire, including extruded and/ or drawn shapes mil lb_ Plate, sheet, and strip, including military cups and discs do_ Pipe and tube do_	(S) (S) (S)	3.2 1.2 10.8	(S) ]- (S)	1.5 2.5		
335301 335012	Aluminum and aluminmum-base alloy:  Sheet, plate, and foilmil lb All other aluminum mill shapes and forms (wire, rolled rod and bar, powder, welded tubing, extruded shapes,	(S)	4.6	(S)	3.4		
335792	etc.) do	(S)	8.9	(S)	7.8		
	Insulated copper wire and cable, except magnet wire (quantity of copper content) do	(S)	6.2	(S)	2.7		

# Table 3. Materials Consumed by Kind: 1987 and 1982-Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introduction text.]

1987	Material	1987		1982	
material code		Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cos (millior dollars
	INDUSTRY 3531, CONSTRUCTION MACHINERY  —Con.				
339915 190023	Metal powdersmil lb_ Iron and steel scrap, excluding home scrap	(S) (D)	1.4	(S) (S)	6. 12.
332011	Castings (rough and semifinished):   Iron (gray and malleable) 1,000 s tons Steel do	(S)	246.5 189.5	(S)	242. 285.
332045 336005 336006	Aluminum and aluminum-base alloy	(S) (S) (S) (S) **1.7	24.2	(S) (S) (S) (S) (S)	205. 21. 4.
336008 346200	Other nonferrous do_ Iron and steel forgings 1,000 s tons	**1.7 (S)	3.8 225.1	(S) (S)	3. 272.
351920 351901	Engines: Diesel and semidiesel thousands Gasoline and other carburetor do	(S) (S)	322.8 34.3	(S) (S)	370. 26.
362120	Integral horsepower electric motors and generators (1 hp and larger)do	(S)	16.7	(S)	43.
349271 349404	Valves:   Fluid power (hydraulic and pneumatic)	(X) (X)	94.1 5.3	(X) (X)	70.9 3.6
349261	Fluid power (hydraulic and pneumatic) hose or tube fittings and assemblies	(X)	42.9	(X)	37.
359412	Pumps (complete assemblies): Hydraulic fluid power pumps, motors, and hydrostatic transmissionsthousands	(S) (S)	178.7	(S) (S)	117.3
356102	All other pumpsdo  Bearings, including mounted and unmounted:	(5)	26.5	(5)	7.5
356218 356201 356921	Ball	(X) (X) (X)	52.0 49.7 4.6	(X) (X) (X)	57. 65. 5.
359301 301102	Fluid power (hydraulic and pneumatic) cylinders and rotary actuators — millions — millions —	(X) (S) (X)	124.7 127.0	(X) (S) (X)	89.: 142.0
356601 285101	Speed changers, gears, and industrial high-speed drives Paints, varnishes, lacquers, shellacs, japans, enamels, and		178.9		228.3
305201 306902	Allied products 1,000 gal Rubber and plastics hose and belting	(S) (X)	26.0 33.1	(S) (X)	24.2 52.1
308006	Fabricated rubber products, except tires, tubes, hose, belting, and gaskets   Fabricated plastics products, except gaskets	(X) (X)	13.9 19.3	(X) (X)	9.: 8.
345001 346901	Bolts, nuts, screws, washers, fasteners, rivets, and screw machine products	(X) (S)	48.2 10.5	(X) (S)	47.1 6.1
356301 344001	Air and gas compressors, except refrigeration compressors thousands_ Fabricated structural metal products	(S) (X)	3.4 145.1	(S) (X)	5.0 100.0
349012	Fabricated wire products, including wire rope, cable, springs, etc1,000 s tons	(S) (X)	24.8	(S) (X)	43.
354501 970099	Cutting tools for machine tools All other materials and components, parts, containers, and supplies		34.0 31 910.5		43.0 1 656.0
971000	Materials, parts, containers, and supplies, n.s.k. <sup>2</sup>	(×)	1 009.1	×	543.4
	Materials, parts, containers, and supplies	(X)	633.7	(X)	4824.
	Mill shapes and forms, except castings and forgings: Carbon steel:				
331011 331012 331013	Bars and bar shapes	(S) (S)	11.7	(S) (S)	21.4 3.9
331013 331015 331017	Structural shapesdo	(S) (S) (S) (S) (S)	17.4 3.3 .6	**14.9 **5.4	35.; 7.: 3.0
331019 331021	Wire and wire products		3.8	(S)	7.: 13.:
331029	All other alloy steel mill shapes and forms do	(S) (S)	10.9	*15.2 (S)	14.3
331033 331050	Sheet and strip	(S) (S)	1.0	(S) (S)	1.4 4.0
335102	Rod, bar, and mechanical wire, including extruded and/ or drawn shapesmil lb_	(S)	1.7	(S)	56.
335143 335152	Plate, sheet, and strip, including military cups and discs do Pipe and tubedo Aluminum and aluminum-base alloy:	(S) (S) (S)	.1	(5)	
335301 335012	Sheet, plate, and foilmil lb All other aluminum mill shapes and forms (wire, rolled rod and bar, powder, welded tubing, extruded shapes, etc.)	(S) (S)	1.2	(S)	2.9
335792	Insulated copper wire and cable, except magnet wire (quantity of copper content)do_		1.4	(S)	(5
339915 190023	Metal powders	(S) (D) (S)	(D) .4	(S) (S)	32.6
332011 332045	Castings (rough and semifinished):   Iron (gray and malleable) 1,000 s tons Steel do	(S) (S)	9.2 30.4	**14.2 (S)	19.0 56.0
336005 336006	Aluminum and aluminum-base alloy	(S)	1.1	(S) **.4 (S)	1.1 1.8
336008 346200	Other nonferrous do_ Iron and steel forgings 1,000 s tons.	(S) (S)	3.3  - 17.9	(S) (S) **15.1	3.0 31.0
351920	Engines: Diesel and semidiesel thousands	(S) (D)	4.5	**.9	5.0

# Table 3. Materials Consumed by Kind: 1987 and 1982-Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text]

4007	Material	1987		1982	
1987 material code		Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cost (million dollars)
	INDUSTRY 3532, MINING MACHINERY—Con.				
362120	Integral horsepower electric motors and generators (1 hp and larger) thousands	(S)	2.7	(S)	37.8
349271	Valves: Fluid power (hydraulic and pneumatic)	(X) (X)	3.8	(X) (X)	6.5
349404 349261	All other	(X) (X)	.3 3.2	(X)	.6 3.6
359412	Pumps (complete assemblies): Hydraulic fluid power pumps, motors, and hydrostatic transmissionsthousands	(S) (S)	4.4	(S) (S)	9.9
356102	All other pumps do Bearings, including mounted and unmounted:	(5)	.6	(5)	.9
356218 356201	Ball	(X) (X) (X)	4.2 10.5	(X) (X) (X)	5.5 17.5
356921 359301	Filters for hydraulic fluid power systems	(×) (X)	.7 ] 6.1		1.5 12.8
301102 356601	Preumatic tires millions Speed changers, gears, and industrial high-speed drives	(S) (X)	.8 19.8	(X) (S) (X)	11.5 58.9
285101	Paints, varnishes, lacquers, shellacs, japans, enamels, and allied products1,000 gal	(S)	3.4	(S)	3.7
305201 306902	Rubber and plastics hose and belting	(X)	2.2	(X)	4.4
308006	belting, and gaskets Fabricated plastics products, except gaskets	(X) (X)	2.3 .6	(X) (X)	3.8 1.6
345001 346901	Bolts, nuts, screws, washers, fasteners, rivets, and screw machine products	(X) (S)	5.7	(X) (S)	7.2 1.2
356301	Air and gas compressors, except refrigeration compressors thousands	(D)	.2 (D)	*.2	.2
344001 349012	Fabricated structural metal products	(X)	28.3 1.0	(X)	21.5 3.5
354501 970099	Cutting tools for machine tools  All other materials and components, parts, containers, and	(S) (X)	3.9	(S) (X)	4.6
971000	supplies	(X) (X)	167.3 213.2	(X) (X)	217.7 115.5
	INDUSTRY 3533, OIL AND GAS FIELD MACHINERY				
	Materials, parts, containers, and supplies	(X)	1 011.9	(X)	3 711.6
	Mill shapes and forms, except castings and forgings:				
331011 331013	Carbon steel:         1,000 s tons_           Plates	(S)	38.9 9.5	(S)	184.8 70.5
331015 331006	Structural shapes do All other carbon steel mill shapes and forms do	(S) (S) (S) (S)	12.3 11.7	(S) (S) (S) (S)	59.3 65.3
331021 331029	Alloy steel, except stainless:  Bars and bar shapes	(S) (S)	58.7	(S) (S)	363.8
331029	Stainless steel: Sheet and strip 1,000 s tons_		14.1 3.0	7	86.1
331050 335105 335001	All other stainless steel mill shapes and forms do.  Copper and copper-base alloy mil b.  Aluminum and aluminum-base alloy do.	(S) (S) (S) (S)	11.3 .4 .4	(S) (S) (S)	104.5 4.8 8.0
332011	Castings (rough and semifinished): Iron (gray and malleable)1,000 s tons	**28.5	36.4	(S)	170.3
332045 336005	Steel do Aluminum and aluminum-base alloy mil lb_	(S) **:3 (S) (S)	27.7 1.0	(S) (S)	236.0
336006 336008 339915	Copper and copper-base alloy do	(S) (S)	.6 .3	(D) (S)	(D) (D) 56.1
346200 351920	Metal powders	1.6 15.4 (S)	14.5 26.9 7.1	999 999 999 ••4.9	225.7 75.6
356218	Bearings, including mounted and unmounted: Ball		1.2		16.9
356201 356810	Rollers	(X) (X) (X) (X)	1.2 5.3 1.9	(X) (X) (X)	35.5 9.0
356601 362120	Plain bearings and bushings Speed changers, gears, and industrial high-speed drives Integral horsepower electric motors and generators (1 hp		3.7		18.0
306902	and larger) thousands thousands thousands belting, and gaskets	(S)	2.6 11.6	(S) (X)	26.9 38.1
308006	Fabricated plastics products, except gaskets		3.0	∺	6.8
349271	Valves: Fluid power (hydraulic and pneumatic)	(X) (X)	3.9	(X) (X)	35.5
349404 349261	All other Fluid power (hydraulic and pneumatic) hose or tube fittings and assemblies		6.5 4.6		63.5 13.8
354501	Cutting tools for machine tools	(X) (X)	6.6	(X) (X)	46.6
359412	Hydraulic fluid power pumps, motors, and hydrostatic transmissions thousands	(S)	6.4	(S)	25.0 37.9
356102 356921 359301	Other pumps do	(S) (S) (X)	3.6 .9	(S) (X)	37.9 2.2
970099	All other materials and components, parts, containers, and	(X)	12.3	(X)	15.3
971000	supplies   Materials, parts, containers, and supplies, n.s.k.2	(X) (X)	225.6 437.4	(X) (X)	978.2 604.3

# Table 3. Materials Consumed by Kind: 1987 and 1982-Con.

[Includes quentity end cost of meteriels consumed or put into production by establishments classified only in this industry. For further explenation, see Cost of Meteriels in eppendix. For meening of ebbrevietions and symbols, see introductory text]

of ebbrevi	etions and symbols, see introductory text]	106	17	109	
1987	Material	1987		1982	
meteriel code	Meterial	0 - 100 1	Delivered cost (million	0	Delivered cost (million
		Quentity <sup>1</sup>	dollars)	Quentity <sup>1</sup>	dollars)
	INDUSTRY 3534, ELEVATORS AND MOVING STAIRWAYS				
	Meterials, parts, conteiners, and supplies	(X)	496.7	(X)	6488.3
	Mill shapes end forms, except castings and forgings:	(^)	490.7	(^/	1400.3
331011	Carbon steel:  Bars end bar shepes1,000 s tons_	(5)	21.5	(S)	8.2
331012 331013	Sheet end strip	(S) *38.4 (S)	26.4	**36.9 **16.8	18.8 6.9
331015 331017	Structurel shepes do	(S) (S) (S) (S) (X)	17.4	(S)	26.2
331019	Wire and wire products do_ All other carbon steel mill shepes end forms do_	(S) (S)	12.0	**7.6	7.9
331020	Alloy steel, except stainlessdo Steinless steel: Sheet end strip1,000 s tons	*2.8	(³) 8.3	(D)	(D) 8.6
331033 331050	All other stainless steel mill shepes and forms do	(S)	.2	(S) (S)	1.8
335102	Copper end copper-base alloy: Rod, bar, mechanical wire, including extruded end/or	(6)	.7	(6)	2.6
335143	drawn shapesmil lb_ Plate, sheet, end strip, including military cups end discsdo	(S) (S) (Z)	3.9	(S) (S)	2.0
335152	Pipe and tube do Aluminum and aluminum-base alloy:		(Z)		
335301 335405	Sheet, plete, and foilmil lb_ Extruded shapes, including extruded rod, bar, pipe, tube,	(S)	(7)	(S)	2.3
335008	etc do All other aluminum mill shapes and forms (wire, rolled	*2.5	4.0	(S)	5.4
335792	rod and bar, powder, welded tubing, etc.) do Insulated copper wire end cable, except megnet wire	(S)	7.9	(D)	(D)
	(quentity of copper content) do	*.9	1.1	(S)	4.4
332011	Castings (rough end semifinished): Iron (gray end malleable) 1,000 s tons	*5.4	7.3	(S)	11.7
332045 336005	Steeldo	(S)	1.4	(S) (S) (S) (S) (D)	9.9 1.5
336003 346200	Other nonferrous do_ Iron and steel forgings 1,000 s tons_	(D) (S) (X)	(³) .9	(S) (D)	.9 (D)
349271 349261	Fluid power (hydraulic and pneumatic) valves		3.0	(X)	1.6
351901	end assemblies	(X) (D)	.4 (3)	(X) (D)	1.0 (D)
359412	Hydraulic fluid power pumps, motors, and hydrostatic transmissionsdo	9.3	3.6		6.3
356921	Filters for hydraulic fluid power systems	(X)	(Z)	(S) (X)	(D)
362115	Electric motors and generators: Fractional horsepower electric motors (less than 1 hp),				
362120	excluding timing motors thousands	**34.9	3.0	(S)	2.4
	larger) do	(S)	7.6	(S)	13.4
356218	Bearings, including mounted and unmounted:  Ball	(X)	1.0	(X)	1.2
356201 369101	Roller thousands_	(X) (O)	1.2 (3)	(X) (D) (X)	2.2 (D) .2
356810 356601	Plain bearings and bushingsSpeed changers, gears, and industrial high-speed drives	(X) (X) (X) (X)	.5 3.7	(X) (X) (X)	3.9
305201 306902	Rubber and plastics hose and belting		.2	(X)	(D)
	belting, and gaskets	1	1.6	(X)	(D)
360101 301101	Electric transmission, distribution, and control equipment Pneumatic tires and inner tubes	(X) (X)	21.8 (³)	(X)	38.4 (D)
359225	Pistons, piston rings, carburetors, valves (intake and exhaust only)	(X)	_	(X)	_
359301	Fluid power (hydraulic and pneumatic) cylinders end rotary actuators	(X)	(3)	(X)	2.8
359941	Flexible metal hose and tubing	(X)	(3)	(X)	(D)
353721 970099	Industrial truck and tractor parts end attachments All other materials and components, parts, containers, and	(X)	(3)	(X)	(D)
971000	supplies	(X)	<sup>3</sup> 138.4 193.7	(X)	131.9 142.5
	INDUSTRY 3535, CONVEYORS AND CONVEYING				
	EQUIPMENT				
	Materials, parts, containers, and supplies	(X)	1 231.8	(X)	81 113. <b>2</b>
	Mill shapes and forms, except castings and forgings:				
331011	Carbon steel:  Bars and bar shapes 1,000 s tons	(S)	32.1	(S)	35.3
331012 331013	Sheet and stripdo Platesdo	(S) (S) (S) (S) (S) (S)	47.0 22.4	(S) (S) (S) (S) (S)	46.7 35.7
331015 331017	Structural shapes do_ Wire and wire products do_	(S) (S)	30.2 4.9	(S) (S)	43.8 2.5
331019 331020	All other carbon steel mill shapes and forms do Alloy steel, except stainless do	(S) (S)	32.7 3.7	**44.1 (S)	30.8 12.9
331033	Stainless steel: Sheet and strip1,000 s tons	(S) (S)	20.5	(S) (S)	13,3
331050	All other stainless steel mill shapes and forms do Copper and copper-base alloy:	(S)	17.2	(S)	9.9
335102	Rod, bar, and mechanical wire, including extruded and/ or drawn shapesmil lb_	(S)	.3	]- (S)	2.1
335143 335152	Plate, sheet, and strip, including military cups and discs do Pipe and tube do	(S) (S) (S)	( <sup>9</sup> ) 9.4	J (S)	3.0
335301	Aluminum and aluminum-base alloy: Sheet, plate, and foilmil lb_	(S)	4.7	(S)	3.1
335405	Extruded shapes, including extruded rod, bar, pipe, tube, etcdo	(S)	6.6	(S)	5.0
335008	All other aluminum mill shapes and forms (wire, rolled rod and bar, powder, welded tubing, etc.)	(S)	.4	(S)	.2
		(3)		(0) 1	

# Table 3. Materials Consumed by Kind: 1987 and 1982—Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text]

1987 material code	Material	1987		1982	
		Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cost (million dollars)
	INDUSTRY 3535, CONVEYORS AND CONVEYING EQUIPMENT—Con.				
335792	Insulated copper wire and cable, except magnet wire (quantity of copper content)mll lb_	(S)	.3	(S)	2.6
332011	Castings (rough and semifinished):   Iron (gray and malleable) 1,000 s tons	(S)	14.5	(S)	21.6
332045 336005	Steel do Aluminum and aluminum-base alloymll lb	(S) (S) (S) (S) (S) (X)	6.3 2.4	(S) (S) **.1	6.6 2.9
336003 346200 349271	Other nonferrous do Iron and steel forgings 1,000 s tons Fluid power (hydraulic and pneumatic) valves 1,000 s tons	(S) (S)	.4 13.0 5.2	(S) (X)	8,2 14,0 7,1
349261	Fluid power (hydraulic and pneumatic) hose or tube fittings and assemblies	(X) (X) (S)	1.7		2.0
351901 359412	Gasoline and other carburetor engines thousands Hydraulic fluid power pumps, motors, and hydrostatic		.5	(X) (S)	1.3
356921	transmissions do- Filters for hydraulic fluid power systems	(S) (X)	3.5 .2	(S) (X)	4. <i>£</i> .£
362115	Electric motors and generators: Fractional horsepower electric motors (less than 1 hp), excluding timing motors thousands	(S)	13.0	(S)	16.8
362120	Integral horsepower motors and generators (1 hp and larger)	(S)	15.3	(S)	17.6
356218	Bearings, including mounted and unmounted:		17.0	~	15.9
356201 369101	RollerStorage batteriesthousands	(X) (X) (S)	17.3 12.8 .1	(X) (S)	11.5
356810 356601	Plain bearings and bushings Speed changers, gears, and industrial high-speed drives	(X) (S) (X) (X) (X)	5.9 19.6	(X) (S) (X) (X) (X)	8.2 18.1
305201 306902	Rubber and plastics hose and belting	(x) (x)	19.5	(X) (X)	15.5 3.3
360101	Electric transmission, distribution, and control equipment	(X)	25.9	(X)	20.2
301101 359225	Pneumatic tires and inner tubes	(X)	.2	(x) (x)	2.3 (D
359301	only) Fluid power (hydraulic and pneumatic) cylinders and rotary actuators	(X) (X)	.4		5.8
359941	Flexible metal hose and tubing	(X)	.8	(X) (X)	.7
353721 970099	Industrial truck and tractor parts and attachments	(X)	.4	(X)	.6 342,2
971000	Materials, parts, containers, and supplies, n.s.k.2	(X) (X)	481.6	(X) (X)	325.5
	INDUSTRY 3536, HOISTS, CRANES, AND MONORAILS				
	Materials, parts, containers, and supplies	(X)	<sup>10</sup> <b>2</b> 90.1	(X)	(10)
331011	Carbon steel:  Bars and bar shapes 1,000 s tons	(S) **5.0	4.5	(NA)	(NA
331012 331013 331015	Sheet and strip	**5.0 (S)	3.0 10.5 5.1	(NA) (NA) (NA)	(NA) (NA) (NA)
331017 331019	Wire and wire productsdo All other carbon steel mill shapes and formsdo	(S) (S) (S) (S)	.5 3.3	(NA) (NA) (NA)	(NA (NA (NA
331021	Alloy steel, except stainless:  Bars and bar shapes 1,000 s tons	(S)	1.4	(NA)	(NA
331029 331031 335107	All other alloy steel mill shapes and forms do_ Stainless steel do_ Copper and copper-base alloy mill lb_	**1.5 (S) (S)	1.8 .2 .5	(NA) (NA) (NA)	(NA (NA (NA
335001	Aluminum and aluminum-base alloy mill shapes and forms do	(S)	2.8	(NA)	(NA
335792 339915	Insulated copper wire and cable, except magnet wire (quantity of copper content)do Metal powdersdo	64.2 (D)	1.4 (³)	(NA) (NA)	(NA (NA
332011	Castings (rough and semifinished):   Iron (gray and malleable)1,000 s tons	(5)	5.2	(NA)	(NA
332011 332045 336002	Steeldo Other nonferrousmil lb	(S) (S) (S) (S)	5.1 5.2	(NA) (NA)	(NA) (NA) (NA) (NA)
346200 362120	Iron and steel forgings	(S) *64.8	5.5	(NA)	AN) AN)
359412	Hydraulic fluid power pumps, motors, and hydrostatic transmissions	(S)	11.4	(NA) (NA)	(NA)
356218	Bearings, incluiding mounted and unmounted: Ball	(X)	2.6	(NA)	(NA
356201 356601	Roller Speed changers, gears, and industrial high-speed drives Paints, varnishes, lacquers, shellacs, japans, enamels, and	(X) (X) (X)	1.2 3.6	(NA) (NA)	(NA (NA
285101 306902	allied products1,000 gal	(S)	1.6	(NA)	(NA)
345001	Bolts puts screws factoners rivets and screw mechine	(X)	.7	(NA)	(NA)
346901	products	(X) (S)	4.3 1.5	(NA) (NA)	(NA) (NA)
344001 349012	Fabricated structural metal products	(X)	5.4	(NA)	(NA)
354501 970099	etc1,000 s tons	(S) (X)	5.6 1.4	(NA) (NA)	(NA) (NA)
971009	All other materials and components, parts, containers, and supplies Materials, parts, containers, and supplies, n.s.k. <sup>2</sup>	(x) (X)	<sup>3</sup> 66.0 126.9	(NA) (NA)	(NA) (NA)

### Materials Consumed by Kind: 1987 and 1982-Con.

[Includes quentity and cost of meterials consumed or put into production by esteblishments classified only in this industry. For further explenation, see Cost of Materials In appendix. For meening of abbreviations and symbols, see introductory text]

4007		1987		1982	
1987 meteriel code	Meterial	Quentity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cost (million dollars)
	INDUSTRY 3537, INDUSTRIAL TRUCKS AND TRACTORS				
	Materials, perts, conteiners, end supplies	(X)	101 308.9	(X)	(10)
	Mill shepes end forms, except castings and forgings: Carbon steel:				
331011 331012	Bers end bar shepes       1,000 s tons         Sheet end strip       do         Pletes       do	(S) (S)	43.2 32.0	(NA) (NA)	(NA) (NA)
331013 331015	Structurel shepes do	(S) (S)	45.4 18.2	(NA) (NA)	(NA) (NA)
331017 331019 331020	Wire and wire products	(S) (S) (S) (S) (S) (S) (S)	2.7 17.0 .6	(NA) (NA) (NA)	(NA) (NA) (NA)
331033	Steinless steel: Sheet and strip1,000 s tons_			L (NA)	(NA)
331050	All other stainless steel mill shapes end forms do	(S)	4.2	L (NA)	(NA)
335102	Rod, bar, end mechenical wire, including extruded end/ or drawn shapesmil lb_	(S)	1.7	- (NA)	(NA) (NA)
335143 335152	Plete, sheet end strip, including military cups and discs do Pipe end tube do Aluminum and eluminum-bese elloy:	(S)	.6	L (NA)	(NA) (NA)
335301 335405	Sheet, plete, and foilmil lb_ Extruded shepes, including extruded rod, bar, pipe, tube,	**1.3	1.9	(NA)	(NA)
335008	All other eluminum mill shapes and forms (wire, rolled	(S)	5.6	(NA)	(NA)
335792	rod end bar, powder, welded tubing, etc.)			L (NA)	(NA)
	(quentity of copper content) do	(S)	.9	(NA)	(NA)
332011 332045	Castings (rough and semifinished): Iron (grey end malleable)1,000 s tons	(S) (S)	22.2 10.4	(NA) (NA)	(NA)
336005 336003	Aluminum and aluminum-bese alloymil lb Other nonferrousdo	]- (S)	11.6	-E (NA)	(NA) (NA) (NA)
346200 349271	Steel do. Aluminum and aluminum-bese alloy mil lb. Other nonferrous do. Iron and steel forgings 1,000 s tons. Fluid power (hydraulic and pneumatic) velves Fluid power (hydraulic and pneumatic) hose or tube fittings	**3.3 (X)	6.1 24.5	(NA) (NA)	(NA) (NA)
349261 351901	Fluid power (hydreulic and pneumatic) hose or tube fittings and essemblies	(X) (S)	14.9	(NA) (NA)	(NA) (NA)
359412	Hydraulic fluid power pumps, motors, and hydrostatic transmissions		39.2	(NA)	
356921	Filters for hydraulic fluid power systems	(S) (X)	2.8	(NA)	(NA) (NA)
362115	Electric motors end generators: Fractional horsepower electric motors (less than 1 hp),				
362120	excluding timing motors: thousands_ Integral horsepower motors and generators (1 hp and	(S)	6.8	(NA)	(NA)
	larger) do Bearings, including mounted and umounted:	(S)	24.7	(NA)	(NA)
356218 356201	Ball	(X)	7.1 5.4	(NA) (NA)	(NA) (NA)
369101 356810	Storage batteries thousands_	(S)	14.3	(NA) (NA)	(NA)
356601 305201	Speed changers, gears, and industrial high-speed drives	(X) (X) (S) (X) (X) (X)	17.0 2.9	(NA) (NA)	(NA) (NA)
306902	Fabricated rubber products, except tires, tubes, hose, belting, and gaskets	(X)	3.6	(NA)	(NA)
360101 301101	Electric transmission, distribution, and control equipment	(X)	26.8	(NA)	(NA) (NA)
359225	Pneumatic tires and inner tubes	(X) (X)	11.2	(NA)	(NA) (NA)
359301	Fluid power (hydraulic and pneumatic) cylinders and rotary   ectuators	(X)	16.4	(NA)	(NA)
359941	Flexible metal nose and tubing	(X)	3.5	(NA)	(NA)
353721 970099	Industrial truck and tractor parts and attachmentsAll other materials, components, parts, containers, and	(X)	141.1	(NA)	(NA)
971000	supplies	(X) (X)	328.9 357.5	(NA) (NA)	(NA) (NA)

<sup>\*</sup>For some establishments, data have been estimated from central unit values which are based on quentity-cost relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: \*10 to 19 percent estimated; \*" 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by (S).

\*Total cost of materials of establishments that did not report detailed materials data, including establishments that were not meiled e form.

\*\*Joata are included with material code 970099 to avoid disclosing data for individual companies.

\*For 1982, total included data for pig iron, excluding silvery iron.

\*For 1982, total included data for metal powders.

\*For 1982, total included data for metal powders.

\*For 1987, data for material code 335301 are included with material code 335008 to avoid disclosing data for individual companies.

\*For 1987, data for material code 335301 are included with material code 335105 to avoid disclosing data for copper castings were excluded from meterial code 336003.

\*For 1987, data for material code 335143 are combined with material code 335152 to avoid disclosing deta for individual companies.

\*Individual companies.



# APPENDIX Scope and Coverage and Explanation of Terms

#### **GENERAL**

The 1987 Census of Manufactures is the 32nd census of manufacturing establishments conducted in the United States. For 1987, it was conducted as part of the economic censuses, which included the censuses of mineral industries, construction industries, retail and wholesale trades, service industries, selected transportation activities, and minority-owned and women-owned businesses, under authority of title 13 of the United States Code. Title 13 specifies that an economic census be conducted every 5 years to cover years ending in 2 and 7.

#### SCOPE AND COVERAGE

#### **Establishment Basis of Reporting**

The census of manufactures is conducted on an establishment basis. All manufacturing establishments with one paid employee or more at any time during the year are covered by the census of manufactures. Therefore, a company operating at more than one location is required to file a separate report for each location. This report excludes information for separately operated administrative offices, warehouses, garages, and other auxiliary units which service manufacturing establishments of the same company. Where these auxiliary operations are conducted at the same location as the manufacturing operation, they are usually included in the report for the operating manufacturing establishment.

#### **Use of Administrative Records**

From a universe of approximately 350,000 manufacturing establishments in the 1987 Census of Manufactures, approximately 150,000 small single-establishment companies were excused from filing reports. Selection of the small establishment nonmail cases was done on an industryby-industry basis. A variable cutoff was used to determine those establishments for which administrative records were to be used in place of a census report. The cutoffs were selected so the administrative-record cases would account for approximately 3 percent or less of the value of shipments for the industry. These cutoffs were then adjusted so that all single-establishment companies with less than 5 employees were excluded from the mail canvass, while all establishments with more than 20 employees were included. Where establishments in the 5 to 20 employee size range were included in the mail canvass, an abbreviated census form was frequently used.

For these nonmail establishments, (and a small number of larger establishment whose reports were not received at the time the data were tabulated) data on employment, payroll, and receipts were obtained from administrative records of other government agencies rather than from census forms. The administrative-record information was then used in conjunction with industry averages to estimate the data for these establishments. The value of shipments and cost of materials were not distributed among specific products and materials but were included in the product and material "not specified by kind" (n.s.k.) categories.

#### **EXPLANATION OF TERMS**

Number of establishments and companies-A separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

All employees—Includes all full-time and part-time employees on the payrolls at any time during the year. Included are all persons on paid sick leave, paid holidays, and paid vacations. Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average of those for midmonth payroll periods of March, May, August, and November.

**Production workers-**Includes workers up through the working-supervisor level engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial, guard services, product development, auxiliary production for plant's own use (e.g., powerplant), recordkeeping, and other closely associated services. Truckdrivers delivering ready-mixed concrete are also included in production workers.

Other employees-Includes nonproduction personnel, including those engaged in the following activities: supervision above working-supervisor level, sales (including driver/salespersons), sales delivery (truckdrivers and helpers), advertising, credit collection, installation and

servicing of own product, clerical and routine office functions, executive, purchasing, finance, legal, personnel (including cafeteria, etc.), professional, and technical employees.

Payroll-Includes the gross earnings for the "employees" defined above, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. Respondents were told that in reporting they could follow the definition of payrolls used for calculating the Federal withholding tax.

Production-worker hours-Covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave when the employee was not at the plant.

Cost of materials-Refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuels consumed, regardless of whether they were purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

The important components of this cost item are (a) all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year; (b) electric energy purchased; (c) fuels consumed for heat, power, or generating electricity; (d) work done by others on materials or parts furnished by manufacturing establishments (contract work); and (e) products bought and resold in the same condition.

Specific materials consumed (table 3)-In addition to the total cost of materials which every establishment was required to report, information was also collected for most manufacturing industries on the consumption of major materials used in manufacturing. These inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. Establishments consuming less than a specified amount (usually \$10,000) of a specific material were not requested to report consumption of that material separately. Also, the cost of materials for the small establishments for which administrative records were used was estimated as "not specified by kind" (n.s.k.).

Value of shipments and other receipts-Generally refers to received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all

miscellaneous receipts such as receipts for contract work performed for others, installation and repair receipts, sale of scrap, and sale of products bought and resold without further processing. Included are all items made by or for the establishment from materials owned by it whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In a few industries, the value of production or value of work completed is used instead of value of shipments. These industries are identified in the introduction and are footnoted in table 1.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, that is, including not only the direct costs of production but also a reasonable proportion of "all other costs" (including company overhead and profit).

Shipments or production of individual products (table 2)-In the 1987 census, detailed shipment information was collected for approximately 11,000 individual products. These products are identified by a seven-digit code and are grouped into approximately 1,500 classes of products, which in turn are primary to 459 four-digit industries. Data at the five-digit product-class level have been collected each year as part of the annual survey of manufactures. Information at the seven-digit level, collected for many industries in the current industrial reports program, is not included in this table.

Value added by manufacture-This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments for products manufactured plus receipts for services rendered. The result of this calculation is then adjusted by the addition of value added by merchandising operations (that is, the difference between the sales value and cost of merchandise sold without further manufacturing, processing, or assembly) plus the net change in finished goods and work-in-process inventories between the beginning and end of the year.

For those industries where value of production is collected instead of value of shipments (see footnote in table 1), value added is adjusted only for the change in workin-process inventories between the beginning and end of the year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inven-

Value added avoids the duplication in the figure for value of shipments which results from the use of products of some establishments as materials by others. Value

added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

Expenditures for new plant and equipment-Establishments in operation and any known plants under construction were asked to report their expenditures for (a) permanent additions and major alterations to manufacturing establishments and (b) new machinery and equipment used for replacement and additions to plant capacity if they are of the type for which depreciation accounts are ordinarily maintained.

These totals exclude expenditures for used plant and equipment, expenditures for land, and cost of maintenance and repairs charged as current operating expenses. Data for used plant and equipment will be published in the final industry bulletin.

End-of-year inventories—Comprised of (a) finished products; (b) work-in-process; and (c) materials, supplies, fuels, etc. Beginning in 1982, respondents were asked to report their inventories at (the lower of) cost or market prior to adjustment to LIFO cost. This is a change from prior years in which respondents were permitted to value their inventories using any generally accepted accounting method.

Therefore, 1982 through 1987 data for inventories are not strictly comparable to prior-year data.

Specialization and coverage ratios—An establishment is classified in a particular industry if its shipments of primary products of the industry exceed in value its shipments of the products of any other single industry. An establishments' shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). The following ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in table 1 and data on product shipments shown in table 2.

**Specialization ratio-**Represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio-Represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments, wherever classified.





